



## NEWS RELEASE

FOR IMMEDIATE RELEASE

**FOR FURTHER INFORMATION:**

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### **mLINQS RELEASES reloLINQ SYSTEM FOR PAPERLESS GOVERNMENT RELOCATION**

**FAIRFAX, VA – (March 12, 2004)** – mLINQS, LLC today announced that the company has released its first in-house developed software system under the brand name “reloLINQ.” This application is designed to fully automate the complex federal relocation process. mLINQS™ is positioning reloLINQ™ as the first product of its kind to incorporate leading-edge technology, while automating federal relocation expense management from end-to-end.

“The federal government is the world’s largest market for relocation services,” said Greg McIntyre, mLINQS President. “Civilian agencies permanently relocate roughly 40,000 people each year at a cost per move of about \$50,000 or \$2 billion. And although the cost to relocate a service member in the Defense Department by their nature is significantly less per move, DoD relocates 900,000 every year. Therefore, controlling and tracking costs with greater efficiencies of scale is a critical budget consideration.

“The challenge to vendors in the private sector has been to design a system that addresses complex government regulations, relocation-specific expenses that extend beyond normal travel parameters, ease of use, and of course, a rapid return on investment. A number of companies have reworked products that employ older non-federal, financial, or travel applications in an attempt to force-fit them for federal relocation. mLINQS has taken what we think is a more logical approach – to optimize the user’s experience, while delivering a product that automates the entire spectrum of relocation in full compliance with government regulations.

“To accomplish this, we developed a totally new product, built from the ground up solely for government relocation. What government relocation experts have said they need in such an application became the driving force as we designed reloLINQ. This is an important day for our company and every member of our team. Their reward will be fully realized when we’re able to report that reloLINQ is the benchmark for paperless government relocation. That’s our goal, and we intend to achieve it as soon as possible.”

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“GSA has done a remarkable job in bringing the eTravel initiative to fruition,” said McIntyre. “All too often, federal staffers don’t get the credit they deserve for their accomplishments. In this case, it’s time for the private sector to step up to the plate and show we’re willing to invest the resources to merge an equally innovative relocation system into the mix. I believe our mLINQS team has done just that, and we’re going to hit a home run with reloLINQ.”

To learn more about mLINQS products and services, visit the web site at [www.mLINQS.net](http://www.mLINQS.net) or contact an mLINQS consultant at 703-455-1411.

***About mLINQS, LLC***

mLINQS, a Veteran-owned small business, was founded in 2003 to support the federal eTravel Service (eTS) reinvention initiative. The company is dedicated to providing federal agencies with professional implementation and consulting services as they transition to eTS. mLINQS also develops software applications designed to streamline certain additional travel management needs that are unique to the federal government, and is available on GSA Schedule.

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